





CLiCAM Innovation Leadership Programme 2025

AGENDA

June 30 - July 2, 2025 Date:

FunGlass - Alexander Dubcek University, Študentská 2, 911 50 Trenčín, Slovakia Location:

Day 1 – Afternoon session Module 1: Integrating Strategy and Simulation delivered by Johan Winbladh	
14:00 – 14:30	Welcome, Introduction and Objectives
14:30 – 15:30	 Introduction to Organizational Strategy Definition and importance of organizational strategy for researc commercialization. Steps in formulating and implementing strategies for new ventures. Group Activity: Case study analysis of a successful university spin-off of technology transfer initiative. Focus on their strategic choices.
15:30 - 15:40	Short break
15:40 – 16:30	 Key Components of a Business Plan In-depth review of the essential elements of a business plan (executive summary, market analysis, etc.), with a focus on technology ventures. Practical Exercise: Participants begin drafting an outline for a business plat based on their own research or a hypothetical innovation.
16:30 - 16:40	Short break
16:40 – 18:00	 Introduction to CAPSIM Simulation Overview of the CAPSIM CAPSTONE 2.0 simulation and its relevance to strategic decision-making in technology ventures. Explanation of the game mechanics, industry scenario, and performance metrics. Team formation and initial setup.
18:00	End of the Day 1 – Afternoon session







	Tuesday, 1 st of July, 2025
	Day 2 – Morning session Module 2: Analysis and Planning delivered by Johan Winbladh
8:30 – 9:45	 CAPSIM Simulation: Round 1 Teams make their first round of strategic and operational decisions in CAPSIM. Facilitator guidance and support.
9:45 – 10:45	 Crafting Vision, Mission, and Goals Developing compelling vision and mission statements for technology startups. Setting SMART goals and aligning them with strategic objectives. Group Activity: Participants refine their business plan outlines by developing vision, mission, and goals for their ventures.
10:45 – 11:00	Short break
11:00 – 12:00	Strategic Positioning and SWOT Analysis Identifying competitive advantages in technology-driven markets. Conducting SWOT analysis for research-based ventures. Case study: Analyze a real-world technology transfer, focusing on financial considerations and strategic positioning.
12:00 – 12:45	 Integrating Workshop Learnings Bringing together strategy, positioning, and SWOT analysis to build a cohesive business plan. Guidance and feedback on business plan outlines.
12:45	End of the Morning session
12:45 - 14:00	Lunch break
N	Day 2 – Afternoon session Module 3: Simulation Rounds 2-3, Financial Planning& Decision Making delivered by Johan Winbladh
14:00 – 15:30	 CAPSIM Simulation: Rounds 2-3 Teams make their first two rounds of strategic and operational decisions in CAPSIM. Facilitator guidance and support.
15:30 – 15:40	Short break
15:40 – 16:30	Introduction to Financial Planning and Company Valuation Basic financial planning principles for startups. Key concepts in company valuation (introductory overview).
16:30 – 16:40	Short break







	Multifunctional Decision Making
	o Balancing decisions across R&D, HR, facilities, finance, and marketing in
16:40 – 17:30	technology ventures.
	 Group Discussion: Analyzing a scenario requiring complex, multifunctional decisions in a high-tech startup.
	Debrief and Reflection
17:30 – 18:00	o Group discussion on CAPSIM Round 2 results and key lessons.
18:00	End of the Day 2 Afternoon session
Wednesday, 2 nd of July, 2025	
	Day 3 – Morning session
Mod	dule 4 Advanced Application and Entrepreneurial Pathways (Rounds 4-5) delivered by Johan Winbladh
8:30 – 10:30	CAPSIM Simulation: Rounds 4-5 Teams apply financial planning and valuation concepts in their subsequent
0.50 10.50	CAPSIM decisions.
10:30 - 10:40	Short break
	Innovation Leadership and Entrepreneurial Spirit
10:40 – 11:30	Innovation Leadership and Entrepreneurial Spirit o Fostering innovation in research environments.
10:40 – 11:30	
10:40 – 11:30	 Fostering innovation in research environments. Developing leadership skills for technology entrepreneurs. Access to Financing
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Follow up activity- online	
	CAPSIM Simulation: Rounds 6
	Closure and Final Remarks o Final discussion on CAPSIM performance and key takeaways.